

**Johnson & Johnson and Subsidiaries**
**Supplementary Sales Data**

(Unaudited; Dollars in Millions)

	FOURTH QUARTER				
	2020	2019	Total	Percent Change	
				Operations	Currency
<b>Sales to customers by segment of business</b>					
Consumer Health					
U.S.	\$ 1,509	1,470	2.7 %	2.7	-
International	2,109	2,097	0.5	1.5	(1.0)
	<b>3,618</b>	<b>3,567</b>	1.4	2.0	(0.6)
Pharmaceutical					
U.S.	7,116	6,169	15.3	15.3	-
International	5,152	4,379	17.7	13.5	4.2
	<b>12,268</b>	<b>10,548</b>	16.3	14.6	1.7
Medical Devices					
U.S.	3,184	3,135	1.5	1.5	-
International	3,405	3,497	(2.6)	(5.5)	2.9
	<b>6,589</b>	<b>6,632</b>	(0.7)	(2.2)	1.5
U.S.	11,809	10,774	9.6	9.6	-
International	10,666	9,973	7.0	4.3	2.7
Worldwide	<b>\$ 22,475</b>	<b>20,747</b>	8.3 %	7.1	1.2

	TWELVE MONTHS				
	2020	2019	Total	Percent Change	
				Operations	Currency
Consumer Health					
U.S.	\$ 6,362	5,839	9.0 %	9.0	-
International	7,691	8,059	(4.6)	(1.3)	(3.3)
	<b>14,053</b>	<b>13,898</b>	1.1	3.0	(1.9)
Pharmaceutical					
U.S.	25,735	23,874	7.8	7.8	-
International	19,837	18,324	8.3	8.8	(0.5)
	<b>45,572</b>	<b>42,198</b>	8.0	8.2	(0.2)
Medical Devices					
U.S.	11,036	12,384	(10.9)	(10.9)	-
International	11,923	13,579	(12.2)	(11.8)	(0.4)
	<b>22,959</b>	<b>25,963</b>	(11.6)	(11.4)	(0.2)
U.S.	43,133	42,097	2.5	2.5	-
International	39,451	39,962	(1.3)	(0.2)	(1.1)
Worldwide	<b>\$ 82,584</b>	<b>82,059</b>	0.6 %	1.2	(0.6)

**Note:** Percentages have been calculated using actual, non-rounded figures and, therefore, may not recalculate precisely.

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	FOURTH QUARTER				
	2020	2019	Total	Percent Change	
				Operations	Currency
<b>Sales to customers by geographic area</b>					
U.S.	\$ 11,809	10,774	9.6 %	9.6	-
Europe	5,271	4,663	13.0	7.7	5.3
Western Hemisphere excluding U.S.	1,404	1,495	(6.1)	2.9	(9.0)
Asia-Pacific, Africa	3,991	3,815	4.6	0.7	3.9
International	10,666	9,973	7.0	4.3	2.7
Worldwide	\$ 22,475	20,747	8.3 %	7.1	1.2

	TWELVE MONTHS				
	2020	2019	Total	Percent Change	
				Operations	Currency
	\$ 43,133	42,097	2.5 %	2.5	-
	18,980	18,466	2.8	2.0	0.8
	5,335	5,941	(10.2)	0.4	(10.6)
	15,136	15,555	(2.7)	(3.1)	0.4
	39,451	39,962	(1.3)	(0.2)	(1.1)
	\$ 82,584	82,059	0.6 %	1.2	(0.6)

**Note:** Percentages have been calculated using actual, non-rounded figures and, therefore, may not recalculate precisely.