



REPORTED SALES vs. PRIOR PERIOD (\$MM)

	SECOND QUARTER					SIX MONTHS					
	2015	2014	% Change			2015	2014	% Change			
			Reported	Operational ⁽¹⁾	Currency			Reported	Operational ⁽¹⁾	Currency	
CONSUMER SEGMENT ⁽²⁾											
BABY CARE											
US	\$ 104	107	-2.8%	-2.8%	-	\$ 215	209	2.9%	2.9%	-	
Intl	439	500	-12.2%	-1.0%	-11.2%	839	943	-11.0%	-0.9%	-10.1%	
WW	543	607	-10.5%	-1.2%	-9.3%	1,054	1,152	-8.5%	-0.2%	-8.3%	
ORAL CARE											
US	147	142	3.5%	3.5%	-	305	302	1.0%	1.0%	-	
Intl	244	271	-10.0%	5.0%	-15.0%	489	522	-6.3%	6.9%	-13.2%	
WW	391	413	-5.3%	4.5%	-9.8%	794	824	-3.6%	4.7%	-8.3%	
OTC											
US	366	316	15.8%	15.8%	-	771	682	13.0%	13.0%	-	
Intl	608	687	-11.5%	4.7%	-16.2%	1,196	1,332	-10.2%	6.8%	-17.0%	
WW	974	1,003	-2.9%	8.2%	-11.1%	1,967	2,014	-2.3%	9.0%	-11.3%	
SKIN CARE											
US	491	506	-3.0%	-3.0%	-	983	963	2.1%	2.1%	-	
Intl	403	462	-12.8%	1.2%	-14.0%	814	919	-11.4%	1.4%	-12.8%	
WW	894	968	-7.6%	-0.9%	-6.7%	1,797	1,882	-4.5%	1.8%	-6.3%	
WOMEN'S HEALTH											
US	7	11	-36.4%	-36.4%	-	13	35	-62.9%	-62.9%	-	
Intl	313	331	-5.4%	11.4%	-16.8%	594	634	-6.3%	8.6%	-14.9%	
WW	320	342	-6.4%	9.9%	-16.3%	607	669	-9.3%	4.8%	-14.1%	
WOUND CARE / OTHER											
US	240	238	0.8%	0.8%	-	427	438	-2.5%	-2.5%	-	
Intl	121	173	-30.1%	-19.2%	-10.9%	227	322	-29.5%	-19.4%	-10.1%	
WW	361	411	-12.2%	-7.6%	-4.6%	654	760	-13.9%	-9.6%	-4.3%	
TOTAL CONSUMER											
US	1,355	1,320	2.7%	2.7%	-	2,714	2,629	3.2%	3.2%	-	
Intl	2,128	2,424	-12.2%	2.1%	-14.3%	4,159	4,672	-11.0%	2.6%	-13.6%	
WW	\$ 3,483	3,744	-7.0%	2.3%	-9.3%	\$ 6,873	7,301	-5.9%	2.8%	-8.7%	

See footnotes at end of schedule

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	2015	2014	% Change		Currency	2015	2014	% Change		Currency
			Reported	Operational ⁽¹⁾				Reported	Operational ⁽¹⁾	
PHARMACEUTICAL SEGMENT ^{(2) (3)}										
IMMUNOLOGY										
US	\$ 1,876	1,853	1.2%	1.2%	-	\$ 3,631	3,400	6.8%	6.8%	-
Intl	678	778	-12.9%	3.4%	-16.3%	1,386	1,574	-11.9%	3.4%	-15.3%
WW	2,554	2,631	-2.9%	1.9%	-4.8%	5,017	4,974	0.9%	5.7%	-4.8%
REMICADE										
US	1,088	1,021	6.6%	6.6%	-	2,143	2,018	6.2%	6.2%	-
US Exports ⁽⁴⁾	241	357	-32.5%	-32.5%	-	422	524	-19.5%	-19.5%	-
Intl	339	426	-20.4%	-6.6%	-13.8%	703	872	-19.4%	-6.4%	-13.0%
WW	1,668	1,804	-7.5%	-4.2%	-3.3%	3,268	3,414	-4.3%	-1.0%	-3.3%
SIMPONI / SIMPONI ARIA										
US	172	132	30.3%	30.3%	-	327	236	38.6%	38.6%	-
Intl	136	150	-9.3%	9.2%	-18.5%	281	305	-7.9%	9.5%	-17.4%
WW	308	282	9.2%	19.1%	-9.9%	608	541	12.4%	22.2%	-9.8%
STELARA										
US	375	343	9.3%	9.3%	-	739	622	18.8%	18.8%	-
Intl	195	185	5.4%	26.5%	-21.1%	380	362	5.0%	24.6%	-19.6%
WW	570	528	8.0%	15.4%	-7.4%	1,119	984	13.7%	20.9%	-7.2%
OTHER IMMUNOLOGY										
US	-	-	-	-	-	-	-	-	-	-
Intl	8	17	-52.9%	-44.7%	-8.2%	22	35	-37.1%	-28.7%	-8.4%
WW	8	17	-52.9%	-44.7%	-8.2%	22	35	-37.1%	-28.7%	-8.4%
INFECTIOUS DISEASES										
US	381	1,020	-62.6%	-62.6%	-	793	1,581	-49.8%	-49.8%	-
Intl	651	742	-12.3%	7.2%	-19.5%	1,214	1,381	-12.1%	5.9%	-18.0%
WW	1,032	1,762	-41.4%	-33.2%	-8.2%	2,007	2,962	-32.2%	-23.8%	-8.4%
EDURANT										
US	9	6	50.0%	50.0%	-	18	11	63.6%	63.6%	-
Intl	92	86	7.0%	32.1%	-25.1%	174	162	7.4%	31.4%	-24.0%
WW	101	92	9.8%	33.2%	-23.4%	192	173	11.0%	33.4%	-22.4%
OLYSIO / SOVRIAD										
US	50	725	-93.1%	-93.1%	-	148	1,016	-85.4%	-85.4%	-
Intl	214	106	*	*	**	350	169	*	*	**
WW	264	831	-68.2%	-62.5%	-5.7%	498	1,185	-58.0%	-51.7%	-6.3%
PREZISTA / PREZCOBIX										
US	258	239	7.9%	7.9%	-	492	453	8.6%	8.6%	-
Intl	190	253	-24.9%	-7.7%	-17.2%	383	484	-20.9%	-4.8%	-16.1%
WW	448	492	-8.9%	-0.1%	-8.8%	875	937	-6.6%	1.7%	-8.3%
OTHER INFECTIOUS DISEASES										
US	64	50	28.0%	28.0%	-	135	101	33.7%	33.7%	-
Intl	155	297	-47.8%	-36.9%	-10.9%	307	566	-45.8%	-35.8%	-10.0%
WW	219	347	-36.9%	-27.5%	-9.4%	442	667	-33.7%	-25.2%	-8.5%

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NEUROSCIENCE										
US	693	600	15.5%	15.5%	-	1,443	1,201	20.1%	20.1%	-
Intl	871	1,027	-15.2%	-0.2%	-15.0%	1,739	2,064	-15.7%	-1.7%	-14.0%
WW	1,564	1,627	-3.9%	5.6%	-9.5%	3,182	3,265	-2.5%	6.4%	-8.9%
CONCERTA / METHYLPHENIDATE										
US	102	28	*	*	-	228	63	*	*	-
Intl	104	117	-11.1%	2.7%	-13.8%	202	232	-12.9%	-0.3%	-12.6%
WW	206	145	42.1%	53.3%	-11.2%	430	295	45.8%	55.7%	-9.9%
INVEGA										
US	105	89	18.0%	18.0%	-	199	175	13.7%	13.7%	-
Intl	61	69	-11.6%	3.7%	-15.3%	122	148	-17.6%	-2.9%	-14.7%
WW	166	158	5.1%	11.8%	-6.7%	321	323	-0.6%	6.1%	-6.7%
INVEGA SUSTENNA / XEPLION										
US	253	202	25.2%	25.2%	-	481	384	25.3%	25.3%	-
Intl	183	192	-4.7%	14.6%	-19.3%	366	383	-4.4%	13.6%	-18.0%
WW	436	394	10.7%	20.1%	-9.4%	847	767	10.4%	19.4%	-9.0%
RISPERDAL CONSTA										
US	99	110	-10.0%	-10.0%	-	203	216	-6.0%	-6.0%	-
Intl	148	192	-22.9%	-6.5%	-16.4%	298	396	-24.7%	-9.8%	-14.9%
WW	247	302	-18.2%	-7.8%	-10.4%	501	612	-18.1%	-8.5%	-9.6%
OTHER NEUROSCIENCE										
US	134	171	-21.6%	-21.6%	-	332	363	-8.5%	-8.5%	-
Intl	375	457	-17.9%	-5.1%	-12.8%	751	905	-17.0%	-4.8%	-12.2%
WW	509	628	-18.9%	-9.6%	-9.3%	1,083	1,268	-14.6%	-5.9%	-8.7%
ONCOLOGY										
US	362	278	30.2%	30.2%	-	696	518	34.4%	34.4%	-
Intl	782	833	-6.1%	12.8%	-18.9%	1,556	1,615	-3.7%	14.1%	-17.8%
WW	1,144	1,111	3.0%	17.2%	-14.2%	2,252	2,133	5.6%	19.1%	-13.5%
IMBRUVICA										
US	89	33	*	*	-	155	39	*	*	-
Intl	65	9	*	*	**	115	13	*	*	**
WW	154	42	*	*	**	270	52	*	*	**
VELCADE										
US	-	-	-	-	-	-	-	-	-	-
Intl	344	403	-14.6%	1.1%	-15.7%	683	811	-15.8%	-1.5%	-14.3%
WW	344	403	-14.6%	1.1%	-15.7%	683	811	-15.8%	-1.5%	-14.3%
ZYTIGA										
US	255	235	8.5%	8.5%	-	508	464	9.5%	9.5%	-
Intl	291	327	-11.0%	8.6%	-19.6%	594	610	-2.6%	16.8%	-19.4%
WW	546	562	-2.8%	8.6%	-11.4%	1,102	1,074	2.6%	13.6%	-11.0%
OTHER ONCOLOGY										
US	18	10	80.0%	80.0%	-	33	15	*	*	-
Intl	82	94	-12.8%	5.3%	-18.1%	164	181	-9.4%	7.6%	-17.0%
WW	100	104	-3.8%	12.5%	-16.3%	197	196	0.5%	16.1%	-15.6%

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CARDIOVASCULAR / METABOLISM / OTHER ⁽⁵⁾										
US	1,231	862	42.8%	42.8%	-	2,351	1,653	42.2%	42.2%	-
Intl	421	516	-18.4%	-6.6%	-11.8%	863	1,020	-15.4%	-3.7%	-11.7%
WW	1,652	1,378	19.9%	24.3%	-4.4%	3,214	2,673	20.2%	24.6%	-4.4%
XARELTO										
US	472	361	30.7%	30.7%	-	913	680	34.3%	34.3%	-
Intl	-	-	-	-	-	-	-	-	-	-
WW	472	361	30.7%	30.7%	-	913	680	34.3%	34.3%	-
INVOKANA / INVOKAMET										
US	302	114	*	*	-	568	207	*	*	-
Intl	16	3	*	*	**	28	4	*	*	**
WW	318	117	*	*	**	596	211	*	*	**
PROCRIT / EPREX										
US	179	178	0.6%	0.6%	-	342	354	-3.4%	-3.4%	-
Intl	97	141	-31.2%	-18.7%	-12.5%	203	275	-26.2%	-13.3%	-12.9%
WW	276	319	-13.5%	-8.0%	-5.5%	545	629	-13.4%	-7.7%	-5.7%
OTHER										
US	278	209	33.0%	33.0%	-	528	412	28.2%	28.2%	-
Intl	308	372	-17.2%	-6.3%	-10.9%	632	741	-14.7%	-4.0%	-10.7%
WW	586	581	0.9%	7.9%	-7.0%	1,160	1,153	0.6%	7.5%	-6.9%
TOTAL PHARMACEUTICAL										
US	4,543	4,613	-1.5%	-1.5%	-	8,914	8,353	6.7%	6.7%	-
Intl	3,403	3,896	-12.7%	3.8%	-16.5%	6,758	7,654	-11.7%	3.8%	-15.5%
WW	\$ 7,946	\$ 8,509	-6.6%	1.0%	-7.6%	\$ 15,672	\$ 16,007	-2.1%	5.3%	-7.4%

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MEDICAL DEVICES ⁽²⁾										
CARDIOVASCULAR CARE										
US	\$ 235	214	9.8%	9.8%	-	\$ 463	419	10.5%	10.5%	-
Intl	309	353	-12.5%	1.7%	-14.2%	610	689	-11.5%	2.5%	-14.0%
WW	544	567	-4.1%	4.7%	-8.8%	1,073	1,108	-3.2%	5.5%	-8.7%
DIABETES CARE										
US	214	222	-3.6%	-3.6%	-	426	414	2.9%	2.9%	-
Intl	280	336	-16.7%	-1.2%	-15.5%	552	656	-15.9%	-0.3%	-15.6%
WW	494	558	-11.5%	-2.1%	-9.4%	978	1,070	-8.6%	0.9%	-9.5%
DIAGNOSTICS ⁽⁶⁾										
US	-	232	**	**	-	-	456	**	**	-
Intl	16	229	-93.0%	-90.1%	-2.9%	46	448	-89.7%	-86.8%	-2.9%
WW	16	461	-96.5%	-95.0%	-1.5%	46	904	-94.9%	-93.5%	-1.4%
ORTHOPAEDICS										
US	1,321	1,294	2.1%	2.1%	-	2,630	2,586	1.7%	1.7%	-
Intl	1,009	1,175	-14.1%	-0.4%	-13.7%	2,028	2,304	-12.0%	1.2%	-13.2%
WW	2,330	2,469	-5.6%	0.9%	-6.5%	4,658	4,890	-4.7%	1.5%	-6.2%
SPECIALTY SURGERY / OTHER										
US	438	424	3.3%	3.3%	-	855	841	1.7%	1.7%	-
Intl	441	481	-8.3%	5.6%	-13.9%	857	938	-8.6%	4.6%	-13.2%
WW	879	905	-2.9%	4.5%	-7.4%	1,712	1,779	-3.8%	3.2%	-7.0%
SURGICAL CARE										
US	562	551	2.0%	2.0%	-	1,105	1,090	1.4%	1.4%	-
Intl	887	1,024	-13.4%	0.0%	-13.4%	1,767	1,993	-11.3%	1.5%	-12.8%
WW	1,449	1,575	-8.0%	0.7%	-8.7%	2,872	3,083	-6.8%	1.5%	-8.3%
VISION CARE										
US	243	262	-7.3%	-7.3%	-	496	548	-9.5%	-9.5%	-
Intl	403	445	-9.4%	6.0%	-15.4%	781	920	-15.1%	-1.0%	-14.1%
WW	646	707	-8.6%	1.1%	-9.7%	1,277	1,468	-13.0%	-4.1%	-8.9%
TOTAL MEDICAL DEVICES										
US	3,013	3,199	-5.8%	-5.8%	-	5,975	6,354	-6.0%	-6.0%	-
Intl	3,345	4,043	-17.3%	-3.9%	-13.4%	6,641	7,948	-16.4%	-3.5%	-12.9%
WW	\$ 6,358	7,242	-12.2%	-4.7%	-7.5%	\$ 12,616	14,302	-11.8%	-4.6%	-7.2%

* Percentage greater than 100%

** Not meaningful

(1) Operational growth excludes the effect of translational currency

(2) Unaudited

(3) Prior year amounts have been reclassified to conform to current year product disclosure

(4) Reported as U.S. sales

(5) Previously referred to as Other

(6) Reflects Diagnostics divestiture June 30, 2014