

**Johnson & Johnson and Subsidiaries**
**Supplementary Sales Data**

(Unaudited; Dollars in Millions)

**SECOND QUARTER**

Percent Change

	2012	2011	Total	Operations	Currency
<b>Sales to customers by segment of business</b>					
Consumer					
U.S.	\$ 1,313	1,339	(1.9) %	(1.9)	-
International	2,306	2,454	(6.0)	2.0	(8.0)
	<b>3,619</b>	<b>3,793</b>	<b>(4.6)</b>	<b>0.6</b>	<b>(5.2)</b>
Pharmaceutical					
U.S.	3,094	3,239	(4.5)	(4.5)	-
International	3,197	2,994	6.8	15.5	(8.7)
	<b>6,291</b>	<b>6,233</b>	<b>0.9</b>	<b>5.1</b>	<b>(4.2)</b>
Med Devices & Diagnostics					
U.S.	2,953	2,869	2.9	2.9	-
International	3,612	3,702	(2.4)	3.8	(6.2)
	<b>6,565</b>	<b>6,571</b>	<b>(0.1)</b>	<b>3.4</b>	<b>(3.5)</b>
U.S.	7,360	7,447	(1.2)	(1.2)	-
International	9,115	9,150	(0.4)	7.1	(7.5)
Worldwide	\$ <b>16,475</b>	<b>16,597</b>	<b>(0.7) %</b>	<b>3.5</b>	<b>(4.2)</b>

**SIX MONTHS**

Percent Change

	2012	2011	Total	Operations	Currency
	\$ 2,629	2,684	(2.0) %	(2.0)	-
	4,585	4,791	(4.3)	1.2	(5.5)
	<b>7,214</b>	<b>7,475</b>	<b>(3.5)</b>	<b>-</b>	<b>(3.5)</b>
	6,120	6,630	(7.7)	(7.7)	-
	6,304	5,662	11.3	17.3	(6.0)
	<b>12,424</b>	<b>12,292</b>	<b>1.1</b>	<b>3.9</b>	<b>(2.8)</b>
	5,830	5,741	1.6	1.6	-
	7,146	7,262	(1.6)	2.2	(3.8)
	<b>12,976</b>	<b>13,003</b>	<b>(0.2)</b>	<b>1.9</b>	<b>(2.1)</b>
	14,579	15,055	(3.2)	(3.2)	-
	18,035	17,715	1.8	6.8	(5.0)
	\$ <b>32,614</b>	<b>32,770</b>	<b>(0.5) %</b>	<b>2.2</b>	<b>(2.7)</b>

**Johnson & Johnson and Subsidiaries****Supplementary Sales Data**

(Unaudited; Dollars in Millions)

**SECOND QUARTER****SIX MONTHS**

	SECOND QUARTER					SIX MONTHS				
	2012	2011	Total	Percent Change Operations	Currency	2012	2011	Total	Percent Change Operations	Currency
<b>Sales to customers by geographic area</b>										
U.S.	\$ 7,360	7,447	(1.2) %	(1.2)	-	\$ 14,579	15,055	(3.2) %	(3.2)	-
Europe	4,165	4,543	(8.3)	1.6	(9.9)	8,359	8,726	(4.2)	2.9	(7.1)
Western Hemisphere excluding U.S.	1,728	1,543	12.0	22.4	(10.4)	3,442	2,979	15.5	22.7	(7.2)
Asia-Pacific, Africa	3,222	3,064	5.2	7.7	(2.5)	6,234	6,010	3.7	4.5	(0.8)
International	9,115	9,150	(0.4)	7.1	(7.5)	18,035	17,715	1.8	6.8	(5.0)
Worldwide	\$ 16,475	16,597	(0.7) %	3.5	(4.2)	\$ 32,614	32,770	(0.5) %	2.2	(2.7)