

Johnson & Johnson and Subsidiaries  
Condensed Consolidated Statement of Earnings

(Unaudited; in Millions Except Per Share Figures)

FIRST QUARTER

	2015		2014		Percent Increase (Decrease)
	Amount	Percent to Sales	Amount	Percent to Sales	
Sales to customers	\$ 17,374	100.0	\$ 18,115	100.0	(4.1)
Cost of products sold	5,282	30.4	5,455	30.1	(3.2)
Selling, marketing and administrative expenses	4,847	27.9	5,183	28.6	(6.5)
Research and development expense	1,899	10.9	1,831	10.1	3.7
In-process research and development	-	-	18	0.1	
Interest (income) expense, net	119	0.7	118	0.7	
Other (income) expense, net	(348)	(2.0)	86	0.5	
Earnings before provision for taxes on income	5,575	32.1	5,424	29.9	2.8
Provision for taxes on income	1,255	7.2	697	3.8	80.1
Net earnings	4,320	24.9	4,727	26.1	(8.6)
Net earnings per share (Diluted)	\$ 1.53		\$ 1.64		(6.7)
Average shares outstanding (Diluted)	2,826.0		2,874.7		
Effective tax rate	22.5 %		12.9 %		
<b>Adjusted earnings before provision for taxes and net earnings <sup>(1)</sup></b>					
Earnings before provision for taxes on income	\$ 5,630	32.4	\$ 5,928	32.7	(5.0)
Net earnings	\$ 4,418	25.4	\$ 4,693	25.9	(5.9)
Net earnings per share (Diluted)	\$ 1.56		\$ 1.63		(4.3)
Effective tax rate	21.5 %		20.8 %		

<sup>(1)</sup> See Reconciliation of Non-GAAP Financial Measures.