



**Johnson & Johnson and Subsidiaries****Supplementary Sales Data**

(Unaudited; Dollars in Millions)

	THIRD QUARTER				
	2020	2019	Total	Percent Change	
				Operations	Currency
<b>Sales to customers by geographic area</b>					
U.S.	\$ 11,086	10,791	2.7 %	2.7	-
Europe	4,819	4,461	8.0	4.6	3.4
Western Hemisphere excluding U.S.	1,296	1,488	(12.9)	(1.2)	(11.7)
Asia-Pacific, Africa	3,881	3,989	(2.7)	(3.2)	0.5
International	9,996	9,938	0.6	0.6	0.0
Worldwide	\$ 21,082	20,729	1.7 %	1.7	0.0

**Note:** Percentages have been calculated using actual, non-rounded figures and, therefore, may not recalculate precisely.

	NINE MONTHS				
	2020	2019	Total	Percent Change	
				Operations	Currency
	\$ 31,324	31,323	0.0 %	0.0	-
	13,709	13,803	(0.7)	0.1	(0.8)
	3,931	4,446	(11.6)	(0.4)	(11.2)
	11,145	11,740	(5.1)	(4.3)	(0.8)
	28,785	29,989	(4.0)	(1.7)	(2.3)
	\$ 60,109	61,312	(2.0) %	(0.8)	(1.2)