## Johnson & Johnson and Subsidiaries Reconciliation of Non-GAAP Financial Measures

	First Quarter		% Incr. /	
(Dollars in Millions Except Per Share Data)	2015	2014	(Decr.)	
Earnings before provision for taxes on income - as reported	\$ 5,575	5,424	2.8 %	
Intangible asset amortization expense	312	368		
Litigation gain, net	(402)	-		
DePuy ASR <sup>™</sup> Hip program	139	-		
Synthes integration costs	32	118		
Ortho-Clinical Diagnostics divestiture net gain	(26)	-		
In-process research and development	-	18		
Earnings before provision for taxes on income - as adjusted	\$ 5,630	5,928	(5.0) %	
Net Earnings - as reported	\$ 4,320	4,727	(8.6) %	
Intangible asset amortization expense	226	267		
Litigation gain, net	(253)	-		
DePuy ASR <sup>™</sup> Hip program	122	-		
Synthes integration costs	25	84		
Ortho-Clinical Diagnostics divestiture net gain	(22)	-		
In-process research and development	-	13		
Tax benefit associated with Conor Medsystems	-	(398)		
Net Earnings - as adjusted	\$ 4,418	4,693	(5.9) %	
Diluted Net Earnings per share - as reported	\$ 1.53	1.64	(6.7) %	
Intangible asset amortization expense	0.08	0.09		
Litigation gain, net	(0.09)	-		
DePuy ASR <sup>™</sup> Hip program	0.04	-		
Synthes integration costs	0.01	0.03		
Ortho-Clinical Diagnostics divestiture net gain	(0.01)	-		
In-process research and development	-	0.01		
Tax benefit associated with Conor Medsystems	-	(0.14)		
Diluted Net Earnings per share - as adjusted	\$ 1.56	1.63	(4.3) %	

## Johnson & Johnson and Subsidiaries Reconciliation of Non-GAAP Financial Measure

## Operational Sales Growth Excluding Acquisitions and Divestitures FIRST QUARTER 2015 ACTUAL vs. 2014 ACTUAL

**Segments** 

	<u>Consumer</u>	<u>Pharmaceutical</u>	<b>Medical Devices</b>	<u>Total</u>	
	Operational % <sup>(1)</sup>				
WW As Reported:	3.4%	10.2%	(4.6)%	3.1%	
U.S.	3.8%	16.9%	(6.1)%	5.9%	
International	3.1%	3.7%	(3.3)%	0.8%	
Women's Health					
<b>K-Y</b> ®	0.7			0.1	
U.S.	1.3			0.2	
International	0.4			0.1	
Wound Care / Other					
BENECOL ®	0.7			0.1	
U.S.	0.0			0.0	
International	1.2			0.3	
Diagnostics					
Ortho-Clinical Diagnostics			5.9	2.4	
U.S.			7.2	3.0	
International			4.8	1.9	
All Other Acquisitions and Divestitures	(0.1)			0.0	
U.S.	0.0			0.0	
International	(0.2)			(0.1)	
WW Ops excluding Acquisitions and Divestitures	4.7%	10.2%	1.3%	5.7%	
U.S.	5.1%	16.9%	1.1%	9.1%	
International	4.5%	3.7%	1.5%	3.0%	

<sup>(1)</sup> Operational growth excludes the effect of translational currency