

Johnson & Johnson and Subsidiaries
Supplementary Sales Data

(Unaudited; Dollars in Millions)

	THIRD QUARTER				
	2011	2010	Total	Percent Change	
				Operations	Currency
Sales to customers by segment of business					
Consumer					
U.S.	\$ 1,219	1,277	(4.5) %	(4.5)	-
International	2,521	2,290	10.1	3.3	6.8
	3,740	3,567	4.9	0.5	4.4
Pharmaceutical					
U.S.	2,869	3,054	(6.1)	(6.1)	-
International	3,113	2,441	27.5	18.5	9.0
	5,982	5,495	8.9	4.9	4.0
Med Devices & Diagnostics					
U.S.	2,780	2,800	(0.7)	(0.7)	-
International	3,503	3,120	12.3	3.9	8.4
	6,283	5,920	6.1	1.7	4.4
U.S.	6,868	7,131	(3.7)	(3.7)	-
International	9,137	7,851	16.4	8.3	8.1
Worldwide	\$ 16,005	14,982	6.8 %	2.6	4.2

	NINE MONTHS				
	2011	2010	Total	Percent Change	
				Operations	Currency
	\$ 3,903	4,300	(9.2) %	(9.2)	-
	7,312	6,680	9.5	2.9	6.6
	11,215	10,980	2.1	(1.9)	4.0
	9,499	9,370	1.4	1.4	-
	8,775	7,316	19.9	12.1	7.8
	18,274	16,686	9.5	6.1	3.4
	8,521	8,551	(0.4)	(0.4)	-
	10,765	9,726	10.7	3.0	7.7
	19,286	18,277	5.5	1.4	4.1
	21,923	22,221	(1.3)	(1.3)	-
	26,852	23,722	13.2	5.8	7.4
	\$ 48,775	45,943	6.2 %	2.3	3.9

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	THIRD QUARTER				
	2011	2010	Percent Change		
			Total	Operations	Currency
Sales to customers by geographic area					
U.S.	\$ 6,868	7,131	(3.7) %	(3.7)	-
Europe	4,124	3,629	13.6	4.9	8.7
Western Hemisphere excluding U.S.	1,751	1,424	23.0	17.1	5.9
Asia-Pacific, Africa	3,262	2,798	16.6	8.1	8.5
International	9,137	7,851	16.4	8.3	8.1
Worldwide	\$ 16,005	14,982	6.8 %	2.6	4.2

	NINE MONTHS				
	2011	2010	Percent Change		
			Total	Operations	Currency
U.S.	\$ 21,923	22,221	(1.3) %	(1.3)	-
Europe	12,850	11,563	11.1	4.0	7.1
Western Hemisphere excluding U.S.	4,730	4,079	16.0	10.1	5.9
Asia-Pacific, Africa	9,272	8,080	14.8	6.3	8.5
International	26,852	23,722	13.2	5.8	7.4
Worldwide	\$ 48,775	45,943	6.2 %	2.3	3.9