

**Johnson & Johnson and Subsidiaries**
**Supplementary Sales Data**

(Unaudited; Dollars in Millions)

**FOURTH QUARTER**

Percent Change

**2008**      **2007**      Total      Operations      Currency

**Sales to customers by  
segment of business**

## Consumer

U.S.	\$ 1,655	1,626	1.8 %	1.8	-
International	2,200	2,184	0.7	10.6	(9.9)
	<b>3,855</b>	<b>3,810</b>	1.2	6.9	(5.7)

## Pharmaceutical

U.S.	3,430	3,944	(13.0)	(13.0)	-
International	2,255	2,453	(8.1)	0.5	(8.6)
	<b>5,685</b>	<b>6,397</b>	(11.1)	(7.8)	(3.3)

## Med Devices &amp; Diagnostics

U.S.	2,582	2,661	(3.0)	(3.0)	-
International	3,060	3,089	(0.9)	5.6	(6.5)
	<b>5,642</b>	<b>5,750</b>	(1.9)	1.6	(3.5)

U.S.	7,667	8,231	(6.9)	(6.9)	-
International	7,515	7,726	(2.7)	5.4	(8.1)
Worldwide	\$ 15,182	15,957	(4.9) %	(1.0)	(3.9)

**TWELVE MONTHS**

Percent Change

**2008**      **2007**      Total      Operations      Currency

U.S.	\$ 6,937	6,408	8.3 %	8.3	-
International	9,117	8,085	12.8	8.3	4.5
	<b>16,054</b>	<b>14,493</b>	10.8	8.3	2.5

U.S.	14,831	15,603	(4.9)	(4.9)	-
International	9,736	9,263	5.1	0.1	5.0
	<b>24,567</b>	<b>24,866</b>	(1.2)	(3.1)	1.9

U.S.	10,541	10,433	1.0	1.0	-
International	12,585	11,303	11.3	5.8	5.5
	<b>23,126</b>	<b>21,736</b>	6.4	3.5	2.9

U.S.	32,309	32,444	(0.4)	(0.4)	-
International	31,438	28,651	9.7	4.6	5.1
Worldwide	\$ 63,747	61,095	4.3 %	1.9	2.4

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(Unaudited; Dollars in Millions)

	FOURTH QUARTER						TWELVE MONTHS					
			Percent Change						Percent Change			
	2008	2007	Total	Operations	Currency	2008	2007	Total	Operations	Currency		
<b>Sales to customers by geographic area</b>												
U.S.	\$ 7,667	8,231	(6.9) %	(6.9)	-	\$ 32,309	32,444	(0.4) %	(0.4)	-		
Europe	3,851	4,159	(7.4)	2.7	(10.1)	16,782	15,644	7.3	1.8	5.5		
Western Hemisphere excluding U.S.	1,187	1,309	(9.3)	6.0	(15.3)	5,173	4,681	10.5	7.7	2.8		
Asia-Pacific, Africa	2,477	2,258	9.7	9.9	(0.2)	9,483	8,326	13.9	8.4	5.5		
International	7,515	7,726	(2.7)	5.4	(8.1)	31,438	28,651	9.7	4.6	5.1		
Worldwide	\$ 15,182	15,957	(4.9) %	(1.0)	(3.9)	\$ 63,747	61,095	4.3 %	1.9	2.4		