

**Johnson & Johnson and Subsidiaries**
**Supplementary Sales Data**

(Unaudited; Dollars in Millions)

	FOURTH QUARTER				
	2018	2017	Percent Change		
			Total	Operations	Currency
<b>Sales to customers by segment of business</b>					
Consumer					
U.S.	\$ 1,479	1,379	7.3 %	7.3	-
International	2,057	2,161	(4.8)	0.8	(5.6)
	<b>3,536</b>	<b>3,540</b>	<b>(0.1)</b>	<b>3.3</b>	<b>(3.4)</b>
Pharmaceutical					
U.S.	5,936	5,776	2.8	2.8	-
International	4,254	3,905	8.9	13.7	(4.8)
	<b>10,190</b>	<b>9,681</b>	<b>5.3</b>	<b>7.2</b>	<b>(1.9)</b>
Medical Devices					
U.S.	3,214	3,314	(3.0)	(3.0)	-
International	3,454	3,660	(5.6)	(1.4)	(4.2)
	<b>6,668</b>	<b>6,974</b>	<b>(4.4)</b>	<b>(2.2)</b>	<b>(2.2)</b>
U.S.	10,629	10,469	1.5	1.5	-
International	9,765	9,726	0.4	5.1	(4.7)
Worldwide	\$ 20,394	20,195	1.0 %	3.3	(2.3)

	TWELVE MONTHS				
	2018	2017	Percent Change		
			Total	Operations	Currency
Consumer					
U.S.	\$ 5,761	5,565	3.5 %	3.5	-
International	8,092	8,037	0.7	1.4	(0.7)
	<b>13,853</b>	<b>13,602</b>	<b>1.8</b>	<b>2.2</b>	<b>(0.4)</b>
Pharmaceutical					
U.S.	23,286	21,474	8.4	8.4	-
International	17,448	14,782	18.0	16.5	1.5
	<b>40,734</b>	<b>36,256</b>	<b>12.4</b>	<b>11.8</b>	<b>0.6</b>
Medical Devices					
U.S.	12,837	12,824	0.1	0.1	-
International	14,157	13,768	2.8	1.9	0.9
	<b>26,994</b>	<b>26,592</b>	<b>1.5</b>	<b>1.1</b>	<b>0.4</b>
U.S.	41,884	39,863	5.1	5.1	-
International	39,697	36,587	8.5	7.7	0.8
Worldwide	\$ 81,581	76,450	6.7 %	6.3	0.4

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	<b>FOURTH QUARTER</b>				
	<b>2018</b>	<b>2017</b>	Percent Change		
			Total	Operations	Currency
<b>Sales to customers by geographic area</b>					
U.S.	\$ 10,629	10,469	1.5 %	1.5	-
Europe	4,730	4,728	0.0	3.9	(3.9)
Western Hemisphere excluding U.S.	1,456	1,519	(4.1)	7.7	(11.8)
Asia-Pacific, Africa	3,579	3,479	2.9	5.8	(2.9)
International	9,765	9,726	0.4	5.1	(4.7)
Worldwide	\$ 20,394	20,195	1.0 %	3.3	(2.3)

	<b>TWELVE MONTHS</b>				
	<b>2018</b>	<b>2017</b>	Percent Change		
			Total	Operations	Currency
U.S.	\$ 41,884	39,863	5.1 %	5.1	-
Europe	18,753	17,126	9.5	6.2	3.3
Western Hemisphere excluding U.S.	6,113	6,041	1.2	8.2	(7.0)
Asia-Pacific, Africa	14,831	13,420	10.5	9.4	1.1
International	39,697	36,587	8.5	7.7	0.8
Worldwide	\$ 81,581	76,450	6.7 %	6.3	0.4