

**Johnson & Johnson and Subsidiaries**
**Supplementary Sales Data**

(Unaudited; Dollars in Millions)

**SECOND QUARTER**

	2016	2015	Percent Change		
			Total	Operations	Currency
<b>Sales to customers by segment of business</b>					
Consumer					
U.S.	\$ 1,384	1,355	2.1 %	2.1	-
International	2,035	2,128	(4.4)	1.0	(5.4)
	<b>3,419</b>	<b>3,483</b>	<b>(1.8)</b>	<b>1.5</b>	<b>(3.3)</b>
Pharmaceutical					
U.S.	5,144	4,543	13.2	13.2	-
International	3,510	3,403	3.1	4.9	(1.8)
	<b>8,654</b>	<b>7,946</b>	<b>8.9</b>	<b>9.7</b>	<b>(0.8)</b>
Medical Devices					
U.S.	3,044	3,013	1.0	1.0	-
International	3,365	3,345	0.6	2.6	(2.0)
	<b>6,409</b>	<b>6,358</b>	<b>0.8</b>	<b>1.8</b>	<b>(1.0)</b>
U.S.	9,572	8,911	7.4	7.4	-
International	8,910	8,876	0.4	3.1	(2.7)
Worldwide	<b>\$ 18,482</b>	<b>17,787</b>	<b>3.9 %</b>	<b>5.3</b>	<b>(1.4)</b>

**SIX MONTHS**

	2016	2015	Percent Change		
			Total	Operations	Currency
	<b>\$ 2,742</b>	<b>2,714</b>	<b>1.0 %</b>	<b>1.0</b>	<b>-</b>
	<b>3,872</b>	<b>4,159</b>	<b>(6.9)</b>	<b>0.4</b>	<b>(7.3)</b>
	<b>6,614</b>	<b>6,873</b>	<b>(3.8)</b>	<b>0.6</b>	<b>(4.4)</b>
	<b>10,081</b>	<b>8,914</b>	<b>13.1</b>	<b>13.1</b>	<b>-</b>
	<b>6,751</b>	<b>6,758</b>	<b>(0.1)</b>	<b>3.8</b>	<b>(3.9)</b>
	<b>16,832</b>	<b>15,672</b>	<b>7.4</b>	<b>9.1</b>	<b>(1.7)</b>
	<b>6,070</b>	<b>5,975</b>	<b>1.6</b>	<b>1.6</b>	<b>-</b>
	<b>6,448</b>	<b>6,641</b>	<b>(2.9)</b>	<b>0.8</b>	<b>(3.7)</b>
	<b>12,518</b>	<b>12,616</b>	<b>(0.8)</b>	<b>1.2</b>	<b>(2.0)</b>
	<b>18,893</b>	<b>17,603</b>	<b>7.3</b>	<b>7.3</b>	<b>-</b>
	<b>17,071</b>	<b>17,558</b>	<b>(2.8)</b>	<b>1.8</b>	<b>(4.6)</b>
	<b>\$ 35,964</b>	<b>35,161</b>	<b>2.3 %</b>	<b>4.6</b>	<b>(2.3)</b>

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**Supplementary Sales Data**

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	SECOND QUARTER				
	2016	2015	Total	Percent Change	
				Operations	Currency
<b>Sales to customers by geographic area</b>					
U.S.	\$ 9,572	8,911	7.4 %	7.4	-
Europe	4,090	4,151	(1.5)	(0.6)	(0.9)
Western Hemisphere excluding U.S.	1,542	1,501	2.7	15.4	(12.7)
Asia-Pacific, Africa	3,278	3,224	1.7	2.1	(0.4)
International	8,910	8,876	0.4	3.1	(2.7)
Worldwide	\$ 18,482	17,787	3.9 %	5.3	(1.4)

	SIX MONTHS				
	2016	2015	Total	Percent Change	
				Operations	Currency
U.S.	\$ 18,893	17,603	7.3 %	7.3	-
Europe	7,937	8,191	(3.1)	(0.6)	(2.5)
Western Hemisphere excluding U.S.	2,873	3,140	(8.5)	7.1	(15.6)
Asia-Pacific, Africa	6,261	6,227	0.5	2.5	(2.0)
International	17,071	17,558	(2.8)	1.8	(4.6)
Worldwide	\$ 35,964	35,161	2.3 %	4.6	(2.3)