

**Johnson & Johnson and Subsidiaries**

**Supplementary Sales Data**

(Unaudited; Dollars in Millions)

**SECOND QUARTER**

	2020	2019	Percent Change		
			Total	Operations	Currency
<b>Sales to customers by segment of business</b>					
Consumer Health					
U.S.	\$ 1,557	1,537	1.3 %	1.3	-
International	1,739	2,007	(13.4)	(7.4)	(6.0)
	<b>3,296</b>	<b>3,544</b>	<b>(7.0)</b>	<b>(3.6)</b>	<b>(3.4)</b>
Pharmaceutical					
U.S.	6,120	5,783	5.8	5.8	-
International	4,632	4,746	(2.4)	1.4	(3.8)
	<b>10,752</b>	<b>10,529</b>	<b>2.1</b>	<b>3.9</b>	<b>(1.8)</b>
Medical Devices					
U.S.	1,862	3,083	(39.6)	(39.6)	-
International	2,426	3,406	(28.8)	(26.4)	(2.4)
	<b>4,288</b>	<b>6,489</b>	<b>(33.9)</b>	<b>(32.7)</b>	<b>(1.2)</b>
U.S.	9,539	10,403	(8.3)	(8.3)	-
International	8,797	10,159	(13.4)	(9.6)	(3.8)
Worldwide	\$ <b>18,336</b>	<b>20,562</b>	<b>(10.8) %</b>	<b>(9.0)</b>	<b>(1.8)</b>

**SIX MONTHS**

	2020	2019	Percent Change		
			Total	Operations	Currency
	\$ 3,297	2,975	10.8 %	10.8	-
	3,624	3,887	(6.8)	(1.9)	(4.9)
	<b>6,921</b>	<b>6,862</b>	<b>0.9</b>	<b>3.6</b>	<b>(2.7)</b>
	12,181	11,365	7.2	7.2	-
	9,705	9,408	3.2	6.7	(3.5)
	<b>21,886</b>	<b>20,773</b>	<b>5.4</b>	<b>7.0</b>	<b>(1.6)</b>
	4,760	6,192	(23.1)	(23.1)	-
	5,460	6,756	(19.2)	(16.8)	(2.4)
	<b>10,220</b>	<b>12,948</b>	<b>(21.1)</b>	<b>(19.8)</b>	<b>(1.3)</b>
	20,238	20,532	(1.4)	(1.4)	-
	18,789	20,051	(6.3)	(2.9)	(3.4)
	\$ <b>39,027</b>	<b>40,583</b>	<b>(3.8) %</b>	<b>(2.2)</b>	<b>(1.6)</b>

**Note:** Percentages have been calculated using actual, non-rounded figures and, therefore, may not recalculate precisely.

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**Supplementary Sales Data**

(Unaudited; Dollars in Millions)

**SECOND QUARTER**

			Percent Change		
	2020	2019	Total	Operations	Currency
<b>Sales to customers by geographic area</b>					
U.S.	\$ 9,539	10,403	(8.3) %	(8.3)	-
Europe	4,063	4,733	(14.2)	(11.5)	(2.7)
Western Hemisphere excluding U.S.	1,133	1,455	(22.1)	(8.9)	(13.2)
Asia-Pacific, Africa	3,601	3,971	(9.3)	(7.7)	(1.6)
International	8,797	10,159	(13.4)	(9.6)	(3.8)
Worldwide	\$ 18,336	20,562	(10.8) %	(9.0)	(1.8)

**SIX MONTHS**

			Percent Change		
	2020	2019	Total	Operations	Currency
U.S.	\$ 20,238	20,532	(1.4) %	(1.4)	-
Europe	8,890	9,342	(4.8)	(2.1)	(2.7)
Western Hemisphere excluding U.S.	2,635	2,958	(10.9)	(0.1)	(10.8)
Asia-Pacific, Africa	7,264	7,751	(6.3)	(4.9)	(1.4)
International	18,789	20,051	(6.3)	(2.9)	(3.4)
Worldwide	\$ 39,027	40,583	(3.8) %	(2.2)	(1.6)

**Note:** Percentages have been calculated using actual, non-rounded figures and, therefore, may not recalculate precisely.