

Johnson & Johnson and Subsidiaries
Supplementary Sales Data

(Unaudited; Dollars in Millions)

	FOURTH QUARTER				
	2015	2014	Total	Percent Change	
				Operations	Currency
Sales to customers by segment of business					
Consumer					
U.S.	\$ 1,231	1,294	(4.9) %	(4.9)	-
International	2,089	2,312	(9.6)	5.5	(15.1)
	3,320	3,606	(7.9)	1.8	(9.7)
Pharmaceutical					
U.S.	4,910	4,356	12.7	12.7	-
International	3,154	3,643	(13.4)	(0.9)	(12.5)
	8,064	7,999	0.8	6.5	(5.7)
Medical Devices					
U.S.	3,152	2,954	6.7	6.7	-
International	3,275	3,695	(11.4)	0.6	(12.0)
	6,427	6,649	(3.3)	3.4	(6.7)
U.S.	9,293	8,604	8.0	8.0	-
International	8,518	9,650	(11.7)	1.2	(12.9)
Worldwide	\$ 17,811	18,254	(2.4) %	4.4	(6.8)

TWELVE MONTHS

	TWELVE MONTHS				
	2015	2014	Total	Percent Change	
				Operations	Currency
Consumer					
U.S.	\$ 5,222	5,096	2.5 %	2.5	-
International	8,285	9,400	(11.9)	2.7	(14.6)
	13,507	14,496	(6.8)	2.7	(9.5)
Pharmaceutical					
U.S.	18,333	17,432	5.2	5.2	-
International	13,097	14,881	(12.0)	3.0	(15.0)
	31,430	32,313	(2.7)	4.2	(6.9)
Medical Devices					
U.S.	12,132	12,254	(1.0)	(1.0)	-
International	13,005	15,268	(14.8)	(1.7)	(13.1)
	25,137	27,522	(8.7)	(1.4)	(7.3)
U.S.	35,687	34,782	2.6	2.6	-
International	34,387	39,549	(13.1)	1.1	(14.2)
Worldwide	\$ 70,074	74,331	(5.7) %	1.8	(7.5)

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	FOURTH QUARTER				
	2015	2014	Percent Change		
			Total	Operations	Currency
Sales to customers by geographic area					
U.S.	\$ 9,293	8,604	8.0 %	8.0	-
Europe	4,002	4,560	(12.2)	0.8	(13.0)
Western Hemisphere excluding U.S.	1,442	1,782	(19.1)	2.8	(21.9)
Asia-Pacific, Africa	3,074	3,308	(7.1)	0.9	(8.0)
International	8,518	9,650	(11.7)	1.2	(12.9)
Worldwide	\$ 17,811	18,254	(2.4) %	4.4	(6.8)

	TWELVE MONTHS				
	2015	2014	Percent Change		
			Total	Operations	Currency
	\$ 35,687	34,782	2.6 %	2.6	-
	15,995	18,947	(15.6)	1.1	(16.7)
	6,045	7,160	(15.6)	2.6	(18.2)
	12,347	13,442	(8.1)	0.3	(8.4)
	34,387	39,549	(13.1)	1.1	(14.2)
	\$ 70,074	74,331	(5.7) %	1.8	(7.5)