Johnson Johnson REPORTED SALES vs. PRIOR PERIOD (\$MM)

		THIRD QUARTER				NINE MONTHS					
				% Change							
	<u>2014</u>	<u>2013</u>	Reported C	Operational ⁽¹⁾	Currency	20	<u>)14</u>	<u>2013</u>	Reported	Operational (1)	Currency
CONSUMER SEGMENT (2)											
BABY CARE											
US	\$ 102	99	3.0%	3.0%	-	\$	311	308	1.0%	1.0%	-
Intl	461	461	0.0%	1.4%	-1.4%		1,404	1,402	0.1%	4.1%	-4.0%
WW	563	560	0.5%	1.6%	-1.1%		1,715	1,710	0.3%	3.6%	-3.3%
ORAL CARE											
US	148	142	4.2%	4.2%	-		450	449	0.2%	0.2%	-
Intl	261	253	3.2%	3.6%	-0.4%		783	755	3.7%	5.9%	-2.2%
WW	409	395	3.5%	3.7%	-0.2%		1,233	1,204	2.4%	3.8%	-1.4%
<u>OTC</u>	040	040	4.007	4.00/			005	054	4.00/	4.00/	
US	313	310	1.0%	1.0%	-		995	954	4.3%	4.3%	-
Intl	706	665	6.2%	7.9%	-1.7%		2,038	1,995	2.2%	3.8%	-1.6%
WW	1,019	975	4.5%	5.7%	-1.2%		3,033	2,949	2.8%	3.9%	-1.1%
<u>SKIN CARE</u> US	400	404	-1.0%	-1.0%			1,363	1,320	3.3%	3.3%	
Intl	520	520	0.0%	0.8%	- -0.8%		1,363	1,414	3.3% 1.8%	3.1%	- -1.3%
WW	920	924	- 0.0%	0.0%	-0.6%		2,802	2,734	2.5%	3.1 %	-0.7%
	920	924	-0.4 /0	0.0 /0	-0.4 /0		2,002	2,734	2.5 /0	3.2 /0	-0.7 /0
<u>WOMEN'S HEALTH</u> US	8	77	-89.6%	-89.6%	_		43	242	-82.2%	-82.2%	_
Intl	317	331	-4.2%	-1.7%	-2.5%		951	978	-2.8%	1.5%	-4.3%
WW	325	408	-20.3%	-18.3%	-2.0%		994	1,220	-18.5%	-15.0%	-3.5%
WOUND CARE/OTHER											
US	202	193	4.7%	4.7%	-		640	626	2.2%	2.2%	-
Intl	151	156	-3.2%	-3.3%	0.1%		473	501	-5.6%	-4.7%	-0.9%
WW	353	349	1.1%	1.1%	0.0%		1,113	1,127	-1.2%	-0.8%	-0.4%
TOTAL CONSUMER US	1,173	1,225	-4.2%	-4.2%	_		3,802	3,899	-2.5%	-2.5%	_
Intl	2,416	2,386	1.3%	2.6%	-1.3%		7,088	7,045	0.6%	3.0%	-2.4%
WW	\$ 3,589	3,611	-	0.3%	-0.9%	\$	10,890	10,944	-0.5%	1.1%	-1.6%
••••	= 0,000		= 0.070	0.070	3.0 /0		. 0,000	10,044	3.0 /0	111 /0	110/0

See footnotes at end of schedule

PARMAGEUTICAL SEGMENT			THIRD QUARTER				NINE MONTHS						
PARMAGEUTICAL SEGMENT												% Change	
Name			<u> 2014</u>	<u>2013</u>	Reported		Currency		<u>2014</u>	<u>2013</u>	Reported		Currency
S	PHARMACEUTICAL SEGMENT (2) (3)												
S	IMMUNOLOGY												
Ind WW 2, 2641 2,2449 12,245 12,75 13,78 9,4% 2,1% 2,20 1,922 20,8% 22,8% 3,0 9,7		\$	1,895	1,648	15.0%	15.0%	-	\$	5,295	4,865	8.8%	8.8%	-
String S				•			-2.1%	·	·				-3.0%
US Exports (3) US Exports (4) US Exports (5) US Exports (5) US Exports (5) US Exports (6) 310 291 6.6% 6.5% 6.7% - 1.782 1.883 387 385 0.5% 5.3% 6.1% - 1.289 1.280 1.289 1.29	WW		2,641	2,343	12.7%	13.3%	-0.6%		7,615	6,788	12.2%	13.1%	-0.9%
US Exports (2) US Exports (3) US Exports (4) US Exports (5) US Exports (6) 310 291 6.5% 6.5% 1.782 387 385 0.5% 5.5% 6.1% 1.834 372 14.2% 1.44% 1.44	REMICADE												
SEPROTES 310 291 6.5% 6.5% 834 972 14.2% -14.2%		\$	1,085	1,013	7.1%	7.1%	-		3,103	2,909	6.7%	6.7%	-
htt	US Exports (4)		*	· ·		6.5%	-		*		-14.2%		-
No. 1,782 1,689 5.5% 6.1% 0.6% 5.196 4.961 4.7% 5.7% 1.0			387				-2.8%			1,080			-4.5%
US	WW		1,782	1,689	5.5%	6.1%	-0.6%			4,961	4.7%	5.7%	-1.0%
144	SIMPONI/SIMPONI ARIA												
The color of the	<u> </u>		144	111	29.7%	29.7%	-		380	292	30.1%	30.1%	-
STELARA STEL							-1.7%						-2.3%
US	WW		300	266			-1.0%		841	678	24.0%	25.3%	-1.3%
US	STELARA												
Initi			356	233	52.8%	52.8%	_		978	692	41.3%	41.3%	_
OTHER IMMUNOLOGY US			187	137		37.2%	-0.7%		549	395		38.5%	0.5%
US	WW		543	370	46.8%	47.0%	-0.2%		1,527	1,087	40.5%	40.3%	0.2%
US	OTHER IMMUNOLOGY												
NW			-	-	-	-	-		-	-	-	-	-
NECTIOUS DISEASES 967 278 * * * * * * * * * * * * * * * * * *	Intl				-11.1%	-11.8%	0.7%			62	-17.7%	-13.8%	-3.9%
S	WW		16	18	-11.1%	-11.8%	0.7%		51	62	-17.7%	-13.8%	-3.9%
S	INFECTIOUS DISEASES												
No.			967	278	*	*	-		2,548	775	*	*	-
STATE STAT	Intl		594		9.4%	9.9%	-0.5%		1,975	1,831	7.9%	8.2%	-0.3%
NCIVO NCIV	WW		1,561	821	90.1%	90.3%	-0.2%		4,523	2,606	73.6%	73.7%	-0.1%
NCIVO NCIV	EDURANT												
Intl 95 60 58.3% 57.6% 0.7% 257 153 68.0% 65.3% 2.7			7	4	75.0%	75.0%	-		18	10	80.0%	80.0%	-
NCIVO US	Intl	<u> </u>			58.3%	57.6%	0.7%		257		68.0%	65.3%	2.7%
US 38 76 -50.0% -49.1% -0.9% 221 410 -46.1% -45.6% -0.5% -49.1% -0.9% -49.1% -0.9% -49.1% -0.9% -49.1% -0.9% -49.1% -46.1% -45.6% -0.5% -45.6% -0.5% -45.6% -0.5% -49.1% -0.9% -49.1% -0.9% -46.1% -45.6% -45.6% -0.5% -45.6% -0.5% -45.6% -0.5% -45.6% -0.5% -45.6% -45.6% -0.5% -45.6% -45.6% -0.5% -45.6% -45.6% -0.5% -45.6% -	WW		102	64	59.4%	58.8%	0.6%	•	275	163	68.7%	66.1%	2.6%
US 38 76 -50.0% -49.1% -0.9% 221 410 -46.1% -45.6% -0.5% -49.1% -0.9% -49.1% -0.9% -49.1% -0.9% -49.1% -0.9% -49.1% -46.1% -45.6% -0.5% -45.6% -0.5% -45.6% -0.5% -49.1% -0.9% -49.1% -0.9% -46.1% -45.6% -45.6% -0.5% -45.6% -0.5% -45.6% -0.5% -45.6% -0.5% -45.6% -45.6% -0.5% -45.6% -45.6% -0.5% -45.6% -45.6% -0.5% -45.6% -	INCIVO												
Inti			-	_	-	-	-		-	_	-	-	-
OLYSIO/SOVRIAD 671 - * * - 1,687 - * * - Intl 125 - * * 0.0% 294 - * * 0.0% WW 796 - * * 0.0% 1,981 - * * 0.0% PREZISTA US 234 215 8.8% 8.8% - 687 578 18.9% 18.9% - Intl 212 195 8.7% 8.8% -0.1% 696 634 9.8% 9.4% 0.4* WW 446 410 8.8% 8.9% -0.1% 1,383 1,212 14.1% 13.9% 0.2* OTHER INFECTIOUS DISEASES US 55 59 -6.8% - 156 187 -16.6% -16.6% - Intl 124 212 -41.5% -39.9% -1.6% 507 634 -20.0% -19.3% -0.7% <td></td> <td></td> <td>38</td> <td>76</td> <td>-50.0%</td> <td>-49.1%</td> <td>-0.9%</td> <td></td> <td>221</td> <td>410</td> <td>-46.1%</td> <td>-45.6%</td> <td>-0.5%</td>			38	76	-50.0%	-49.1%	-0.9%		221	410	-46.1%	-45.6%	-0.5%
US	WW	-	38	76	-50.0%	-49.1%	-0.9%		221	410	-46.1%	-45.6%	-0.5%
US	OLYSIO/SOVRIAD												
Intl			671	-	*	*	_		1.687	_	*	*	_
WW 796 - * * 0.0% 1,981 - * * 0.0% PREZISTA US 234 215 8.8% 8.8% - 687 578 18.9% 18.9% - Intl 212 195 8.7% 8.8% -0.1% 696 634 9.8% 9.4% 0.4% WW 446 410 8.8% 8.9% -0.1% 1,383 1,212 14.1% 13.9% 0.2% OTHER INFECTIOUS DISEASES US 55 59 -6.8% - 156 187 -16.6% -16.6% - Intl 124 212 -41.5% -39.9% -1.6% 507 634 -20.0% -19.3% -0.7%				-	*	*	0.0%			-	*	*	0.0%
US 234 215 8.8% 8.8% - 687 578 18.9% - Intl 212 195 8.7% 8.8% -0.1% 696 634 9.8% 9.4% 0.4° WW 446 410 8.8% 8.9% -0.1% 1,383 1,212 14.1% 13.9% 0.2° OTHER INFECTIOUS DISEASES US 55 59 -6.8% - 156 187 -16.6% -16.6% - Intl 124 212 -41.5% -39.9% -1.6% 507 634 -20.0% -19.3% -0.7%	WW		796	-	*	*			1,981	-	*	*	0.0%
US 234 215 8.8% 8.8% - 687 578 18.9% - Intl 212 195 8.7% 8.8% -0.1% 696 634 9.8% 9.4% 0.4° WW 446 410 8.8% 8.9% -0.1% 1,383 1,212 14.1% 13.9% 0.2° OTHER INFECTIOUS DISEASES US 55 59 -6.8% - 156 187 -16.6% -16.6% - Intl 124 212 -41.5% -39.9% -1.6% 507 634 -20.0% -19.3% -0.7%	PREZISTA												
Intl 212 195 8.7% 8.8% -0.1% 696 634 9.8% 9.4% 0.4% WW 0THER INFECTIOUS DISEASES US 55 59 -6.8% - 156 187 -16.6% - 101 124 212 -41.5% -39.9% -1.6% 507 634 -20.0% -19.3% -0.7%			234	215	8.8%	8.8%	_		687	578	18.9%	18.9%	_
WW 446 410 8.8% 8.9% -0.1% 1,383 1,212 14.1% 13.9% 0.29 OTHER INFECTIOUS DISEASES US 55 59 -6.8% - 156 187 -16.6% -16.6% - Intl 124 212 -41.5% -39.9% -1.6% 507 634 -20.0% -19.3% -0.79													0.4%
OTHER INFECTIOUS DISEASES 55 59 -6.8% - 156 187 -16.6% - -16.6% - Intl 124 212 -41.5% -39.9% -1.6% 507 634 -20.0% -19.3% -0.7%		-									,		0.2%
US 55 59 -6.8% -6.8% - 156 187 -16.6% -16.6% - 111 212 -41.5% -39.9% -1.6% 507 634 -20.0% -19.3% -0.7%	OTHER INFECTIOUS DISEASES												
Intl 124212 -41.5% -39.9% -1.6% 507634 -20.0% -19.3% -0.7°			55	50	-6.8%	-6.8%	_		156	187	-16.6%	-16 6%	_
													-0.7%
	WW		179	271	-33.9%	-32.6%	-1.3%			821	-19.2%	-18.7%	-0.5%
·													

	THIRD QUARTER				NINE MONTHS					
				% Change					% Change	
	<u>2014</u>	<u>2013</u>	Reported	Operational (1)	Currency	<u>2014</u>	<u>2013</u>	Reported	Operational (1)	Currency
NEUROSCIENCE										
US	606	601	0.8%	0.8%	-	1,807	1,973	-8.4%	-8.4%	-
Intl	965	991	-2.6%	-1.3%	-1.3%	3,029	3,043	-0.5%	1.2%	-1.7%
WW	1,571	1,592	-1.3%	-0.5%	-0.8%	4,836	5,016	-3.6%	-2.6%	-1.0%
CONCERTA/METHYLPHENIDATE										
US	34	38	-10.5%	-10.5%	-	97	262	-63.0%	-63.0%	-
Intl	101	104	-2.9%	-0.7%	-2.2%	333	351	-5.1%	-2.3%	-2.8%
WW	135	142	-4.9%	-3.3%	-1.6%	430	613	-29.9%	-28.3%	-1.6%
<u>INVEGA</u>										
US	89	82	8.5%	8.5%	-	264	229	15.3%	15.3%	-
Intl	67	65	3.1%	4.7%	-1.6%	215	200	7.5%	9.1%	-1.6%
WW	156	147	6.1%	6.8%	-0.7%	479	429	11.7%	12.5%	-0.8%
INVEGA SUSTENNA/ XEPLION										
US	215	180	19.4%	19.4%	-	599	502	19.3%	19.3%	-
Intl	188_	144	30.6%	31.2%	-0.6%	571	396	44.2%	43.8%	0.4%
WW	403	324	24.4%	24.7%	-0.3%	1,170	898	30.3%	30.1%	0.2%
RISPERDAL CONSTA										
US	107	114	-6.1%	-6.1%	-	323	327	-1.2%	-1.2%	-
Intl	177	212	-16.5%	-15.6%	-0.9%	573	670	-14.5%	-14.1%	-0.4%
WW	284	326	-12.9%	-12.3%	-0.6%	896	997	-10.1%	-9.9%	-0.2%
OTHER NEUROSCIENCE										
US US	161	187	-13.9%	-13.9%	_	524	653	-19.8%	-19.8%	_
Intl	432	466	-7.3%	-5.7%	-1.6%	1,337	1,426	-6.2%	-3.5%	-2.7%
WW	593	653	-9.2%	-8.1%	-1.1%	1,861	2,079	-10.5%	-8.6%	-1.9%
						•	,			
<u>ONCOLOGY</u>	205	227	2/1/10/	34.4%		922	632	20 20/	30.2%	
US Intl	305 807	227 754	34.4% 7.0%	8.3%	- -1.3%	823 2,422	2,028	30.2% 19.4%	20.1%	- -0.7%
WW	1,112	981	13.4%	14.4%	-1.0%	3,245	2,660	22.0%	22.5%	-0.7 %
	1,,2	001	10.170	1-1170	1.070	0,240	2,000	22.070	22.070	0.070
<u>VELCADE</u>										
US	-	404	- 2.70/	-	-	4 200	-	- - C0/	- 7 40/	-
Intl WW	389 389	404 404	-3.7% -3.7%	-2.0% -2.0%	-1.7% -1.7%	1,200 1,200	1,136 1,136	5.6% 5.6%	7.1% 7.1%	-1.5% -1.5%
	309	404	-3.7 /0	-2.0 /6	-1.7 /0	1,200	1,130	5.0 /0	1.1/0	-1.576
<u>ZYTIGA</u>										
US	252	204	23.5%	23.5%	-	716	539	32.8%	32.8%	
Intl	316	260	21.5%	22.2%	-0.7%	926	664	39.5%	38.8%	0.7%
WW	568	464	22.4%	22.8%	-0.4%	1,642	1,203	36.5%	36.1%	0.4%
OTHER ONCOLOGY										
US	53	23	*	*	-	107	93	15.1%	15.1%	-
Intl	102	90	13.3%	14.6%	-1.3%	296	228	29.8%	30.4%	-0.6%
WW	155	113	37.2%	38.3%	-1.1%	403	321	25.5%	25.9%	-0.4%

				% Change	
	<u>2014</u>	<u>2013</u>	Reported	Operational (1)	Currency
OTAL OTHER					
JS	950	795	19.5%	19.5%	-
ntl	472	504	-6.3%	-5.3%	-1.0%
VW	1,422	1,299	9.5%	9.9%	-0.4%
PROCRIT/EPREX					
US	184	204	-9.8%	-9.8%	-
Intl	123	140	-12.1%	-11.4%	-0.7%
WW	307	344	-10.8%	-10.5%	-0.3%
XARELTO					
US	414	246	68.3%	68.3%	-
Intl	<u> </u>	-	_	-	-
WW	414	246	68.3%	68.3%	-
<u>OTHER</u>					
US	352	345	2.0%	2.0%	-
Intl	349	364	-4.1%	-3.0%	-1.1%
WW	701	709	-1.1%	-0.5%	-0.6%
OTAL PHARMACEUTICAL					
IS	4,723	3,549	33.1%	33.1%	-
ntl	3,584	3,487	2.8%	4.1%	-1.3%
VW	\$ 8,307	7,036	18.1%	18.7%	-0.6%

THIRD QUARTER

		_		% Change	
У	<u>2014</u>	<u>2013</u>	Reported	Operational (1)	Currency
	2,603	2,152	21.0%	21.0%	-
5	1,492	1,607	-7.2%	-6.4%	-0.8%
	4,095	3,759	8.9%	9.3%	-0.4%
	538	627	-14.2%	-14.2%	-
	398	430	-7.4%	-7.1%	-0.3%
5	936	1,057	-11.4%	-11.3%	-0.1%
	1,094	593	84.5%	84.5%	-
	· -	-	-	-	-
	1,094	593	84.5%	84.5%	-
	971	932	4.2%	4.2%	-
	1,094	1,177	-7.1%	-6.1%	-1.0%
	2,065	2,109	-2.1%	-1.5%	-0.6%
	13,076	10,397	25.8%	25.8%	-
	11,238	10,432	7.7%	9.1%	-1.4%
	\$ 24,314	20,829	16.7%	17.4%	-0.7%

NINE MONTHS

See footnotes at end of schedule

		TH	IRD QUARTI	ER				NIN	E MONTHS		
				% Change						% Change	
	<u>2014</u>	<u>2013</u>	Reported	Operational (1)	Currency	:	<u> 2014</u>	<u>2013</u>	Reported	Operational (1)	Currency
MEDICAL DEVICES AND DIAGNOSTICS (2)(3)					·	•					
<u>CARDIOVASCULAR CARE</u> US	\$ 2	21 196	12.8%	12.8%	_	\$	640	598	7.0%	7.0%	_
Intl	-	21 305		6.6%	- -1.4%	Ф	1,010	945	6.9%	8.3%	- -1.4%
WW		42 501		9.0%	-0.8%		1,650	1,543	6.9%	7.8%	-0.9%
	"	-	0.270	9.070	-0.076		1,030	1,545	0.570	7.070	-0.976
DIABETES CARE	_										
US		44 237		3.0%	-		658	779	-15.5%	-15.5%	-
Intl		14 320		-0.1%	-1.8%		970	967	0.3%	1.5%	-1.2%
WW	5	58 557	0.2%	1.3%	-1.1%		1,628	1,746	-6.8%	-6.1%	-0.7%
DIAGNOSTICS (5)											
US		- 222	**	**	-		456	711	-35.9%	-35.9%	-
Intl	.	44 237	' -81.4%	-80.9%	-0.5%		492	708	-30.5%	-28.8%	-1.7%
WW		44 459	-90.4%	-90.1%	-0.3%		948	1,419	-33.2%	-32.4%	-0.8%
ORTHOPAEDICS											
US	1,2	72 1,232	3.2%	3.2%	_		3,858	3,767	2.4%	2.4%	_
Intl	1,0	•		2.4%	-0.4%		3,376	3,286	2.7%	3.5%	-0.8%
WW	2,34		_	2.9%	-0.2%	-	7,234	7,053	2.6%	3.0%	-0.4%
	_,,	_,	,0	2.070	0.270		.,	.,000	2.070	0.070	311,6
SPECIALTY SURGERY/OTHER (6)			0.00/	0.00/			4.05.4	1 0 10	4.00/	4.00/	
US		13 412		0.2%	-		1,254	1,242	1.0%	1.0%	-
Intl		45 434		4.1%	-1.6%		1,383	1,333	3.8%	6.0%	-2.2%
WW	8:	58 846	1.4%	2.2%	-0.8%		2,637	2,575	2.4%	3.6%	-1.2%
SURGICAL CARE											
US	50	64 587	-3.9%	-3.9%	-		1,654	1,695	-2.4%	-2.4%	-
Intl		<u>57</u> <u>947</u>	_	2.4%	-1.3%		2,950	2,935	0.5%	2.1%	-1.6%
WW	1,5	21 1,534	-0.8%	0.0%	-0.8%		4,604	4,630	-0.6%	0.4%	-1.0%
VISION CARE											
US	2:	32 265	-12.5%	-12.5%	_		780	808	-3.5%	-3.5%	_
Intl		72 483		-0.2%	-2.1%		1,392	1,410	-1.3%	1.8%	-3.1%
WW		04 748		-4.5%	-1.4%		2,172	2,218	-2.1%	-0.1%	-2.0%
			0.070		,		-, - -	_, •	,0	0,0	,
TOTAL MEDICAL DEVICES AND DIAGNOSTICS											
US] 30	16 2151	-6.5%	6 E0/			9,300	0.600	-3.1%	-3.1%	_
Intl	2,9	•		-6.5% -2.8%	- -1.2%		9,300 11,573	9,600 11.584	-3.1% -0.1%	-3.1% 1.5%	- -1 60/
ww	3,62 \$ 6,5			-2.6% -4.6%	-1.2% -0.6%	•	20,873	11,584 21,184	-0.1% -1.5%	-0.6%	-1.6% -0.9%
****	= 0,3	71 6,928	, ∃J.∠ /0 =	-4.0 /0	- U.U /0	Ψ	20,073	21,104	- I .J /0	-0.0 /0	-0.3 /0

^{*} Percentage greater than 100%

** Not meaningful

(1) Operational growth excludes the effect of translational currency

(2) Unaudited

(3) Prior year amounts have been reclassified to conform to current year product disclosure

(4) Reported as U.S. sales

⁽⁵⁾ Reflects Diagnostics divestiture June 30, 2014(6) Infection Prevention now reflected in Specialty Surgery/Other, previously reported independently