

**Johnson & Johnson and Subsidiaries**
**Supplementary Sales Data**

(Unaudited; Dollars in Millions)

**FOURTH QUARTER**

	2021	2020	Total	Percent Change	
				Operations	Currency
<b>Sales to customers by segment of business</b>					
Consumer Health					
U.S.	\$ 1,529	1,509	1.3 %	1.3	-
International	2,128	2,109	0.9	2.1	(1.2)
	<b>3,657</b>	<b>3,618</b>	1.1	1.8	(0.7)
Pharmaceutical					
U.S.	7,418	7,116	4.2	4.2	-
International	6,870	5,152	33.4	36.9	(3.5)
	<b>14,288</b>	<b>12,268</b>	16.5	17.9	(1.4)
Medical Devices					
U.S.	3,216	3,184	1.0	1.0	-
International	3,643	3,405	7.0	9.3	(2.3)
	<b>6,859</b>	<b>6,589</b>	4.1	5.3	(1.2)
U.S.	12,163	11,809	3.0	3.0	-
International	12,641	10,666	18.5	21.2	(2.7)
Worldwide	<b>\$ 24,804</b>	<b>22,475</b>	10.4 %	11.6	(1.2)

**TWELVE MONTHS**

	2021	2020	Total	Percent Change	
				Operations	Currency
<b>Sales to customers by segment of business</b>					
Consumer Health					
U.S.	\$ 6,516	6,362	2.4 %	2.4	-
International	8,119	7,691	5.6	3.1	2.5
	<b>14,635</b>	<b>14,053</b>	4.1	2.8	1.3
Pharmaceutical					
U.S.	27,954	25,735	8.6	8.6	-
International	24,126	19,837	21.6	18.8	2.8
	<b>52,080</b>	<b>45,572</b>	14.3	13.1	1.2
Medical Devices					
U.S.	12,686	11,036	14.9	14.9	-
International	14,374	11,923	20.6	17.3	3.3
	<b>27,060</b>	<b>22,959</b>	17.9	16.2	1.7
U.S.	47,156	43,133	9.3	9.3	-
International	46,619	39,451	18.2	15.3	2.9
Worldwide	<b>\$ 93,775</b>	<b>82,584</b>	13.6 %	12.2	1.4

**Note:** Percentages have been calculated using actual, non-rounded figures and, therefore, may not recalculate precisely.

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	FOURTH QUARTER				
	2021	2020	Total	Percent Change	
				Operations	Currency
<b>Sales to customers by geographic area</b>					
U.S.	\$ 12,163	11,809	3.0 %	3.0	-
Europe	6,925	5,271	31.4	34.7	(3.3)
Western Hemisphere excluding U.S.	1,459	1,404	3.9	5.0	(1.1)
Asia-Pacific, Africa	4,257	3,991	6.6	9.0	(2.4)
International	12,641	10,666	18.5	21.2	(2.7)
Worldwide	\$ 24,804	22,475	10.4 %	11.6	(1.2)

	TWELVE MONTHS				
	2021	2020	Total	Percent Change	
				Operations	Currency
	\$ 47,156	43,133	9.3 %	9.3	-
	23,594	18,980	24.3	20.7	3.6
	5,750	5,335	7.8	7.3	0.5
	17,275	15,136	14.1	11.4	2.7
	46,619	39,451	18.2	15.3	2.9
	\$ 93,775	82,584	13.6 %	12.2	1.4

**Note:** Percentages have been calculated using actual, non-rounded figures and, therefore, may not recalculate precisely.