

Johnson & Johnson and Subsidiaries
Supplementary Sales Data

(Unaudited; Dollars in Millions)

	FOURTH QUARTER				
	2019	2018	Percent Change		
			Total	Operations	Currency
Sales to customers by segment of business					
Consumer					
U.S.	\$ 1,470	1,479	(0.6) %	(0.6)	-
International	2,097	2,057	2.0	4.0	(2.0)
	3,567	3,536	0.9	2.1	(1.2)
Pharmaceutical					
U.S.	6,169	5,936	3.9	3.9	-
International	4,379	4,254	2.9	5.1	(2.2)
	10,548	10,190	3.5	4.4	(0.9)
Medical Devices					
U.S.	3,135	3,214	(2.4)	(2.4)	-
International	3,497	3,454	1.3	2.7	(1.4)
	6,632	6,668	(0.5)	0.2	(0.7)
U.S.	10,774	10,629	1.4	1.4	-
International	9,973	9,765	2.1	4.0	(1.9)
Worldwide	\$ 20,747	20,394	1.7 %	2.6	(0.9)

	TWELVE MONTHS				
	2019	2018	Percent Change		
			Total	Operations	Currency
Consumer					
U.S.	\$ 5,839	5,761	1.4 %	1.4	-
International	8,059	8,092	(0.4)	4.2	(4.6)
	13,898	13,853	0.3	3.0	(2.7)
Pharmaceutical					
U.S.	23,874	23,286	2.5	2.5	-
International	18,324	17,448	5.0	10.1	(5.1)
	42,198	40,734	3.6	5.8	(2.2)
Medical Devices					
U.S.	12,384	12,837	(3.5)	(3.5)	-
International	13,579	14,157	(4.1)	(0.1)	(4.0)
	25,963	26,994	(3.8)	(1.7)	(2.1)
U.S.	42,097	41,884	0.5	0.5	-
International	39,962	39,697	0.7	5.3	(4.6)
Worldwide	\$ 82,059	81,581	0.6 %	2.8	(2.2)

Note: Percentages have been calculated using actual, non-rounded figures and, therefore, may not recalculate precisely.

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Supplementary Sales Data

(Unaudited; Dollars in Millions)

	FOURTH QUARTER				
	2019	2018	Total	Percent Change	
				Operations	Currency
Sales to customers by geographic area					
U.S.	\$ 10,774	10,629	1.4 %	1.4	-
Europe	4,663	4,730	(1.4)	1.0	(2.4)
Western Hemisphere excluding U.S.	1,495	1,456	2.6	9.3	(6.7)
Asia-Pacific, Africa	3,815	3,579	6.6	5.8	0.8
International	9,973	9,765	2.1	4.0	(1.9)
Worldwide	\$ 20,747	20,394	1.7 %	2.6	(0.9)

	TWELVE MONTHS				
	2019	2018	Total	Percent Change	
				Operations	Currency
U.S.	\$ 42,097	41,884	0.5 %	0.5	-
Europe	18,466	18,753	(1.5)	3.8	(5.3)
Western Hemisphere excluding U.S.	5,941	6,113	(2.8)	5.7	(8.5)
Asia-Pacific, Africa	15,555	14,831	4.9	6.9	(2.0)
International	39,962	39,697	0.7	5.3	(4.6)
Worldwide	\$ 82,059	81,581	0.6 %	2.8	(2.2)

Note: Percentages have been calculated using actual, non-rounded figures and, therefore, may not recalculate precisely.