

Johnson & Johnson and Subsidiaries
Condensed Consolidated Statement of Earnings

(Unaudited; in Millions Except Per Share Figures)

FOURTH QUARTER

	2013		2012		Percent Increase (Decrease)
	Amount	Percent to Sales	Amount	Percent to Sales	
Sales to customers	\$ 18,355	100.0	\$ 17,558	100.0	4.5
Cost of products sold	5,955	32.5	6,003	34.2	(0.8)
Selling, marketing and administrative expenses	5,917	32.2	5,661	32.2	4.5
Research and development expense	2,411	13.1	2,331	13.3	3.4
In-process research and development	338	1.9	55	0.3	
Interest (income) expense, net	116	0.6	89	0.5	
Other (income) expense, net	868	4.7	319	1.8	
Earnings before provision for taxes on income	2,750	15.0	3,100	17.7	(11.3)
Provision for/(Benefit from) taxes on income	(769)	(4.2)	533	3.1	
Net earnings	3,519	19.2	2,567	14.6	37.1
Add: Net loss attributable to noncontrolling interest	-	-	-	-	
Net earnings attributable to Johnson & Johnson	\$ 3,519	19.2	\$ 2,567	14.6	37.1
Net earnings per share attributable to Johnson & Johnson (Diluted)	\$ 1.23		\$ 0.91		35.2
Average shares outstanding (Diluted)	2,872.0		2,833.4		
Effective tax rate	(28.0) %		17.2 %		
Adjusted earnings before provision for taxes and net earnings attributable to Johnson & Johnson (1)					
Earnings before provision for taxes on income	\$ 3,909	21.3	\$ 4,115	23.4	(5.0)
Net earnings attributable to Johnson & Johnson	\$ 3,561	19.4	\$ 3,376	19.2	5.5
Net earnings per share attributable to Johnson & Johnson (Diluted)	\$ 1.24		\$ 1.19		4.2
Effective tax rate	8.9 %		18.0 %		

(1) See Reconciliation of Non-GAAP Financial Measures.

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TWELVE MONTHS

	2013		2012		Percent Increase (Decrease)
	Amount	Percent to Sales	Amount	Percent to Sales	
Sales to customers	\$ 71,312	100.0	\$ 67,224	100.0	6.1
Cost of products sold	22,342	31.3	21,658	32.2	3.2
Selling, marketing and administrative expenses	21,830	30.6	20,869	31.0	4.6
Research and development expense	8,183	11.5	7,665	11.4	6.8
In-process research and development	580	0.8	1,163	1.7	
Interest (income) expense, net	408	0.6	468	0.7	
Other (income) expense, net	2,498	3.5	1,626	2.5	
Earnings before provision for taxes on income	15,471	21.7	13,775	20.5	12.3
Provision for taxes on income	1,640	2.3	3,261	4.9	(49.7)
Net earnings	13,831	19.4	10,514	15.6	31.5
Add: Net loss attributable to noncontrolling interest	-	-	339	0.5	
Net earnings attributable to Johnson & Johnson	\$ 13,831	19.4	\$ 10,853	16.1	27.4
Net earnings per share attributable to Johnson & Johnson (Diluted)	\$ 4.81		\$ 3.86		24.6
Average shares outstanding (Diluted)	2,877.0		2,812.6		
Effective tax rate	10.6 %		23.7 %		

Adjusted earnings before provision for taxes and net earnings attributable to Johnson & Johnson (1)					
Earnings before provision for taxes on income	\$ 19,169	26.9	\$ 18,214	27.1	5.2
Net earnings attributable to Johnson & Johnson	\$ 15,876	22.3	\$ 14,345	21.3	10.7
Net earnings per share attributable to Johnson & Johnson (Diluted)	\$ 5.52		\$ 5.10		8.2
Effective tax rate	17.2 %		21.2 %		

(1) See Reconciliation of Non-GAAP Financial Measures.