## Johnson Johnson

### REPORTED SALES vs. PRIOR PERIOD \$MM

	FOURTH QUARTER					TWELVE MONTHS					
			-	% Change					% Change		
	<u>2007</u>	<u>2006</u>	Reported	Operational (1)	Currency	<u>2007</u>	<u>2006</u>	Reported	Operational (1)	Currency	
PHARMACEUTICAL SEGMENT (2)											
ACIPHEX/PARIET	400		<b>5 7</b> 0/	5 70 <i>/</i>		245		0.407	0.40/		
US	166	157	5.7%	5.7%	-	645	595	8.4%	8.4%	- 0.40/	
Intl WW	181 347	161 318	12.4%	-0.4%	12.8%	712	644	10.6%	2.5%	8.1% 4.2%	
VVVV	347	318	9.1%	2.6%	6.5%	1,357	1,239	9.5%	5.3%	4.2%	
Anti-Psychotics (3)											
US	722	629	14.8%	14.8%	-	2,759	2,418	14.1%	14.1%	-	
Intl	498	432	15.3%	4.5%	10.8%	1,938	1,765	9.8%	2.5%	7.3%	
WW	1,220	1,061	15.0%	10.6%	4.4%	4,697	4,183	12.3%	9.2%	3.1%	
CONCERTA											
US	222	209	6.2%	6.2%	-	798	756	5.6%	5.6%	-	
Intl	67	48	39.6%	26.6%	13.0%	230	174	32.2%	22.8%	9.4%	
WW	289	257	12.5%	10.1%	2.4%	1,028	930	10.5%	8.7%	1.8%	
DURAGESIC/Fentanyl Transdermal US	72	108	-33.3%	-33.3%	_	391	478	-18.2%	-18.2%		
Intl	192	184	-33.3% 4.3%	-33.3% -6.2%	10.5%	773	476 817	-16.2% -5.4%	-16.2% -11.7%	6.3%	
WW	264	292	-9.6%	-16.2%	6.6%	1,164	1,295	-10.1%	-14.1%	4.0%	
****	204	232	3.070	10.2 /0	0.070	1,104	1,233	10.170	14.170	4.070	
EPREX/PROCRIT											
US	331	491	-32.6%	-32.6%	-	1,690	2,064	-18.1%	-18.1%	-	
Intl	297	297	0.0%	-11.5%	11.5%	1,195	1,116	7.1%	-1.4%	8.5%	
WW	628	788	-20.3%	-24.6%	4.3%	2,885	3,180	-9.3%	-12.3%	3.0%	
Hormonal Contraceptives											
US	146	184	-20.7%	-20.7%	-	662	781	-15.2%	-15.2%	-	
Intl	69	60	15.0%	2.0%	13.0%	263	235	11.9%	3.9%	8.0%	
WW	215	244	-11.9%	-15.1%	3.2%	925	1,016	-9.0%	-10.9%	1.9%	
LEVAQUIN/FLOXIN											
US	409	423	-3.3%	-3.3%	-	1,564	1,471	6.3%	6.3%	-	
Intl	23	16	43.8%	38.8%	5.0%	82	59	39.0%	37.2%	1.8%	
WW	432	439	-1.6%	-1.8%	0.2%	1,646	1,530	7.6%	7.5%	0.1%	
REMICADE											
US US	661	592	11.7%	11.7%	_	2,534	2,355	7.6%	7.6%	_	
Intl <sup>(4)</sup>	247	188	31.4%	31.4%	_	793	658	20.5%	20.5%	_	
WW	908	780	16.4%	16.4%	-	3,327	3,013	10.4%	10.4%		
	000		10.170	10.170		0,02.	0,010	10.170	10.170		
TOPAMAX											
US	535	429	24.7%	24.7%	-	2,006	1,629	23.1%	23.1%	-	
Intl	117	100	17.0%	5.8%	11.2%	447	398	12.3%	4.3%	8.0%	
WW	652	529	23.3%	21.2%	2.1%	2,453	2,027	21.0%	19.4%	1.6%	
<u>Other</u>											
US	434	458	-5.2%	-5.2%	-	1,764	1,887	-6.5%	-6.5%	-	
Intl	1,008	784	28.6%	18.1%	10.5%	3,620	2,967	22.0%	14.8%	7.2%	
WW	1,442	1,242	16.1%	9.5%	6.6%	5,384	4,854	10.9%	6.5%	4.4%	
Total Pharmaceutical											
US <sup>(4)</sup>	2 0 4 4	2 000	2.00/	2 00/		15 602	15 000	2 40/	2 /10/		
Intl	3,944 2,453	3,868 2,082	2.0% 17.8%	2.0% 6.8%	- 11.0%	15,603 9,263	15,092 8,175	3.4% 13.3%	3.4% 5.9%	7.4%	
WW	6,397	5,950	7.5%	3.7%	3.8%	24,866	23,267	6.9%	4.3%	2.6%	
••••	0,031	3,330	1.570	5.7 /0	3.070	24,000	20,207	0.370	7.0/0	2.070	

<sup>&</sup>lt;sup>(1)</sup> Operational growth excludes the effect of currency

<sup>(2)</sup> Select areas (unaudited)

<sup>(3)</sup> Includes Risperdal, Risperdal Consta & Invega

<sup>(4)</sup> Remicade international figures include sales to partners for markets outside the U.S. For total pharmaceutical sales reporting, these sales are reported as domestic sales. Sales to partners outside the U.S. are as follows: Q4: 246, YTD: 790 and 2006 Q4: 188, YTD: 658

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			% Change					% Change					
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MEDICAL DEVICES AND DIAGNOSTICS(2)													
Cordis													
US	394	464	-15.1%	-15.1%	_	1,588	2,033	-21.9%	-21.9%	_			
Intl	474	497	-4.6%	-12.3%	7.7%	1,837	2,055	-10.6%	-15.0%	4.4%			
WW	868	961	-9.7%	-13.7%	4.0%	3,425	4,088	-16.2%	-18.4%	2.2%			
<u>DePuy</u>													
US	661	641	3.1%	3.1%	_	2,638	2,532	4.2%	4.2%	_			
Intl	548	419	30.8%	19.0%	11.8%	1,949	1,573	23.9%	15.2%	8.7%			
WW	1,209	1,060	14.1%	9.4%	4.7%	4,587	4,105	11.7%	8.4%	3.3%			
Ethicon													
US	352	309	13.9%	13.9%	_	1,395	1,252	11.4%	11.4%	_			
Intl	591	518	14.1%	3.5%	10.6%	2,196	1,961	12.0%	4.5%	7.5%			
WW	943	827	14.0%	7.3%	6.7%	3,591	3,213	11.8%	7.2%	4.6%			
Ethicon Endo-Surgery													
US	481	421	14.3%	14.3%	_	1,792	1,632	9.8%	9.8%				
Intl	583	479	21.7%	10.9%	10.8%	2,042	1,744	9.6 <i>%</i> 17.1%	9.5%	7.6%			
WW	1,064	900	18.2%	12.6%	5.6%	3,834	3,376	13.6%	9.9%	3.7%			
LifeScan													
US US	337	289	16.6%	16.6%	_	1,260	1,146	9.9%	9.9%	_			
Intl	306	253	20.9%	8.6%	12.3%	1,113	928	19.9%	11.4%	8.5%			
WW	643	542	18.6%	12.9%	5.7%	2,373	2,074	14.4%	10.6%	3.8%			
Ortho-Clinical Diagnostics													
US	228	197	15.7%	15.7%	_	881	765	15.2%	15.2%	_			
Intl	211	193	9.3%	0.2%	9.1%	761	723	5.3%	-0.7%	6.0%			
ww	439	390	12.6%	8.1%	4.5%	1,642	1,488	10.3%	7.4%	2.9%			
Total Vision Care													
US	190	157	21.0%	21.0%	_	812	698	16.3%	16.3%	_			
Intl	376	314	19.7%	12.8%	6.9%	1,397	1,181	18.3%	15.2%	3.1%			
WW	566	471	20.2%	15.6%	4.6%	2,209	1,879	17.6%	15.7%	1.9%			
Other													
US	18	13	38.5%	38.5%	_	67	52	28.8%	28.8%	-			
Intl	0	3	-100.0%	-381.4%	281.4%	8	8	0.0%	-217.0%	217.0%			
WW	18	16	12.5%	11.4%	1.1%	75	60	25.0%	24.2%	0.8%			
Total Medical Devices and Diagnostics													
US	2,661	2,491	6.8%	6.8%	-	10,433	10,110	3.2%	3.2%	-			
Intl	3,089	2,676	15.4%	5.6%	9.8%	11,303	10,173	11.1%	4.6%	6.5%			
WW	5,750	5,167	11.3%	6.2%	5.1%	21,736	20,283	7.2%	3.9%	3.3%			

<sup>&</sup>lt;sup>(1)</sup> Operational growth excludes the effect of currency

<sup>(2)</sup> Select areas (unaudited)

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				% Change				% Change			
	2007	2006	Reported	Operational (1)	Currency	2007	2006	Reported	Operational (1)	Currency	
CONSUMER SEGMENT (2) (3)											
Skin Care											
US	323	281	14.9%	14.9%	-	1,329	1,144	16.2%	16.2%	-	
Intl	470	404	16.3%	5.3%	11.0%	1,722	1,489	15.6%	8.0%	7.6%	
WW	793	685	15.8%	9.3%	6.5%	3,051	2,633	15.9%	11.6%	4.3%	
Baby & Kids Care	440	400	40.70/	40.70/		444	404	0.00/	0.00/		
US Intl	116 421	102 359	13.7%	13.7% 6.8%	-	444	404	9.9%	9.9%	7.50/	
Inti WW	421 537	359 461	17.3%		10.5% 8.1%	1,538	1,336	15.1%	7.6%	7.5%	
VVVV	537	461	16.5%	8.4%	8.1%	1,982	1,740	13.9%	8.1%	5.8%	
Oral Care											
US	189	69	173.9%	173.9%	-	789	247	219.4%	219.4%	-	
Intl	190	44	331.8%	321.7%	10.1%	699	159	339.6%	332.6%	7.0%	
WW	379	113	235.4%	231.4%	4.0%	1,488	406	266.5%	263.7%	2.8%	
OTC/Nutritionals	700	500	07.40/	07.40/		0.000	4 070	40.40/	40.40/		
US	728	530	37.4%	37.4%	-	2,620	1,870	40.1%	40.1%	-	
Intl	687	227	202.6%	190.5%	12.1%	2,522	872	189.2%	181.1%	8.1%	
WW	1,415	757	86.9%	83.3%	3.6%	5,142	2,742	87.5%	84.9%	2.6%	
Women's Health											
US	148	140	5.7%	5.7%	_	623	588	6.0%	6.0%	_	
Intl	313	280	11.8%	0.2%	11.6%	1,183	1,078	9.7%	1.7%	8.0%	
WW	461	420	9.8%	2.1%	7.7%	1,806	1,666	8.4%	3.2%	5.2%	
<u>Other</u>											
US	122	60	103.3%	103.3%	-	603	320	88.4%	88.4%	-	
Intl	103	69	49.3%	38.6%	10.7%	421	267	57.7%	50.2%	7.5%	
WW	225	129	74.4%	68.7%	5.7%	1,024	587	74.4%	71.0%	3.4%	
Total Consumer											
US	1,626	1,182	37.6%	37.6%	_	6,408	4,573	40.1%	40.1%	_	
Intl	2,184	1,383	57.9%	46.8%	11.1%	8,085	5,201	55.5%	47.8%	7.7%	
WW	3,810	2,565	48.5%	42.5%	6.0%	14,493	9,774	48.3%	44.2%	4.1%	
	2,2.2	_,000	.0.073	.2.0,0	0.070	,	٠,٠	.0.070	/ 0	,0	

 $<sup>^{\</sup>rm (1)}\!$  Operational growth excludes the effect of currency

<sup>(2)</sup> Select areas (unaudited) (3) 2007 Includes sales from acquisition of PCH